

Eastland Port Log Storage Policy

Suppliers storage volume allocation policy

Eastland Port has invested significant capital in the development of its storage assets. Eastland recognise that the extra cost associated with off port storage can be a deterrent to allowing new forest owners/managers from establishing their harvest program. It is in the interests of the East Coast forestry industry that a competitive market situation exists for forest owners and managers, this serves to incentivise export volume through the port. For this reason, the allocation ownership rest with the Forest Owner, Supplier, or Manager; and not the Exporter.

At Eastland Port a Storage Area Allocation model is employed to ensure that on port log storage areas are fairly distributed amongst Suppliers exporting logs through the Port. The allocation model utilises historical export volumes of each Supplier to proportionally allocate available on-port storage.

Each Supplier is entitled to a proportion of the available on-port storage based on their total cartin volume of Eastland Port from the previous twelve months. The twelve-month cartin volume totals are rolling and revised every four months with the revised allocations becoming effective on the 1st day of February, June and October.

Storage areas & allocations

The Storage Area available for allocation is a function the land available. This will generally improve with time but there can be reductions for Port developments, licensed areas, other port activities, or poor storage practises.

Eastland Port reserves the right to split port storage areas between “Common Storage” areas and “Surge Storage” areas. The Surge Storage allocation primary purpose is to accommodate volume brought in to build up consignment for the Exporters next vessel due in port. This can be utilised by any Exporter under the **Exporters surge allocation policy**.

The accumulated area of port storage minus Port developments, Surge Allocation, and other port activities, is referred to as the Common Storage. Eastland Port will revise these portions and the Common Storage during each allocation round.

As well as on-port storage Eastland Port has a satellite storage facility (Dunstan road) available for Suppliers to store volume once they have filled their on port allocated area, and for those Suppliers which do not have on-port allocation.

Any Supplier new to Eastland Port will be required to store volume off-port and use the Surge Volume until such time that their historic export volume qualifies for on-port storage allocation via a row start.

The satellite storage facility is managed in the same manner as the Port storage areas except there is no surge volume. If an exporter’s storage portion becomes full at Dunstan Road, the Exporter can request extra storage through their Marshaller who will discuss the option with the other Exporters who have free space. This request will be discussed with a decision made at the following surge meeting. Extra storage can only be requested if the Exporters allocated area is full. At no time will storage lay empty for the sake of locking another Exporter or Customer out. If this happens the EPL Log Yard Operations Manager will work with the Marshal to make the final discussion



Log storage charges

Charges are as per the Eastland Port Ltd [Pricing Schedule](#) Section 3.1

Exporters surge allocation policy

To help ensure log exports through Eastland Port occur in an efficient and unconstrained manner a Surge Allocation was created to compliment the On-Port Storage Allocation at the advent of satellite storage facilities.

The principal purpose of the Surge Allocation is to accommodate volume brought in from satellite storage facilities or potentially direct from the forest in order to build up consignment for the next vessel due in port.

Eastland Port offers the use of the Surge Allocation to all its Exporters, both those with On-Port Storage Allocation, and those without. The following protocols set out the terms for the use of the Surge Allocation:

- The Surge Allocation is available to all Exporters, whether their Suppliers have on-port storage allocation or not.
- The Surge volume is divided across the three priority ships in the queue.
- Once a ship enters the third priority position on Eastland Port Shipping Schedule and published on the Eastland Port website, Surge can be requested. In order for a request to be made the vessel and ETA must have first been confirmed with Eastland Port by the appropriate Shipping Agent, and not the Exporter or Marshaller.
- Surge volume will be available according to the below.
 - Total Surge volume available 16,000 jas
 - 1st Ship in the queue 8,000 jas
 - 2nd Ship in the queue 5,000 jas
 - 3rd Ship in the queue 3,000 jas
- 24 hours after the 1st ship in the queue berths, the ships change priority. This period may be extended up to 36 hours total if agreed with the Ports Log Yard Operations Manager before vessel loading commences.
- To request surge the following information must be provided beforehand by the Marshaller on behalf of Exporter:
 - Exporters current volume on port and forecasted volume on port at their booked vessels ETA
 - Total volume to be loaded on booked vessel
 - Volume of surge requested
- Allocation of surge is based on the three priority ships in the queue, if a booked ship declines the requirement for surge, the volume will go to the following ship in the queue and must be confirmed through the Ports Log Yard Operations Manager.
- Once surge volume has been allocated to a vessel, the surge allocation is fixed. Should another vessel enter the Shipping Schedule ahead of a vessel(s) with allocated surge and require surge this is to be determined by agreement with all Marshallers and the Ports Log Yard Operations Manager. Any surge volume allocated to the new vessel will not be at the detriment of the originally scheduled vessel.



- If multiple Exporters have volume being loaded on the same vessel, the proportionate surge volume will be indicated by the ship's charterer. A Marshaller may choose to utilise that surge volume in such a way that optimises the customer mix for their booked vessels load out.
- In any instance of blocked access or volume displaced as a result of breaching these protocols, the affected Exporter will be compensated for at the expense of the offending Exporter, plus any costs incurred to recover those expenses.
- The Surge Allocation will be reviewed at the discretion of Eastland Port.
- **There will be a penalty of \$1000.00 per hour per surge block for every hour (or part thereof) that any allocated surge volume remains beyond the 24-hour period. This charge will be in addition to an export customers standard storage charge. Exemption to this charge would only occur where there is prior agreement with the Ports Operations Manager to extend beyond the period.**

Suppliers change of Exporter or splitting allocation between Exporters.

While it is recognised Suppliers will change their Exporter occasionally, in the event of change a Suppliers Allocated Storage Volume will remain with former Exporter until EPL rerun the Allocation numbers.

Allocations periods are:

- Round 1 - 1st February to 31st May
- Round 2 - 1st June to 30th September
- Round 3 - 1 October to 31st January
- A Supplier can request EPL make a change in the middle two months of each round however cartin data will not be recalculated until the following round.

